

# HEALTHCARE VALUATION SERVICES



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*BuckheadFMV specializes in the valuation of healthcare businesses, services, and assets of all kinds. Our focus is on providing well-supported FMV opinions for even the most complex arrangements and organizations, deep proprietary research on healthcare valuation issues, and a nimble approach to client service.*

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## FMV OPINIONS

Our valuation experts provide fair market value (FMV) and commercial reasonableness opinions for a wide range of financial arrangements entered into by physicians, hospitals, and other healthcare entities.

## BUSINESS VALUATION

We have extensive experience in the valuation of healthcare organizations. Our singular focus on the healthcare industry enables our deep understanding and knowledge of healthcare valuation issues and market data.

## PHYSICIAN COMPENSATION CONSULTING

In addition to valuation services, we provide a variety of compensation-related consulting services, including physician compensation design and modeling.

## ASSET APPRAISALS

Our valuation experts also provide appraisals of furniture, medical and office equipment, medical records, and other selected assets in healthcare facilities. Our reports are specifically tailored to healthcare acquisitions and include documentation of compliance with the Stark Law and other healthcare regulations.



Darcy Devine, CVA, ASA  
[ddevine@buckheadfmv.com](mailto:ddevine@buckheadfmv.com)  
404-838-8700



Will Hamilton, CVA  
[whamilton@buckheadfmv.com](mailto:whamilton@buckheadfmv.com)  
404-450-0671

## EXPERIENCE AND EXPERTISE

### FMV Opinions and Physician Compensation Consulting

- Block Leasing
- Call Coverage Arrangements
- Clinical Co-Management
- Consulting Services
- Employment Agreements
- Hospital-Based Specialties
- Lithotripsy Services
- Management Services Arrangements
- Marketing Services
- Medical Directorships
- Meeting Attendance
- Midlevel Supervision
- Non-Monetary Compensation
- Part A Pathology
- Patient Centered Medical Homes
- Perfusion
- Physician Recruitment Incentives
- Professional Interpretations/Reads
- Quality Incentives
- Shared Savings Distribution
- Space, Equipment, & Staff Leasing

### Business Valuation and Asset Appraisals

- ACOs, CINs, IPAs, and PHOs
- Ambulance and EMS
- Ambulatory Surgery Centers
- Behavioral Health
- Cancer Centers
- Clinical Laboratories
- Diagnostic Imaging
- Dialysis
- Endoscopy Centers
- Home Health
- Hospices
- Hospitals
- Infusion Centers
- Physical Therapy
- Physician Practices
- Rehabilitation Hospitals
- Surgical Hospitals
- Urgent Care

## FEE ESTIMATES FOR STANDARD ENGAGEMENTS

<b>Physician Compensation FMVs</b>	<b>Low</b>	<b>High</b>
Single employed physician or medical directorship	\$ 3,500	\$ 4,500
PSA agreements, subsidy arrangements, and management agreements	\$ 5,500	\$ 8,500
Complex arrangements	\$ 7,500	***
 <b>Business Valuations</b>		
Single facility outpatient healthcare business	\$ 7,500	\$ 9,500
Inpatient facilities, multiple locations, service lines, and/or entities	\$ 9,500	***
 <b>Fixed Asset Appraisals</b>		
<3,000 square feet	\$ 2,500	\$ 4,000
3,000-10,000 square feet	\$ 4,000	\$ 7,500
>10,000 square feet	\$ 7,500	***
 Standard hourly rate for physician compensation consulting, transaction advisory, due diligence, and expert witness testimony, etc.		
		\$300/hr