



As a low-cost venue for performing surgeries, outpatient surgery centers are an important component of the healthcare industry. They can further a health system's population health and physician alignment strategies, tend to have high margins, and generate strong returns on capital for their investors.

KEY FACTORS THAT INFLUENCE ASC VALUATIONS

- Control-level of subject interest
- Reliance on out-of-network payments
- Age, composition, and ownership percentage of physicians
- Size of the facility or company
- Growth opportunities
- Specialty and case mix
- Payer mix
- Local competition and barriers to entry
- Age and condition of facility & equipment

MARKET DATA FROM CONTROLLING INTEREST TRANSACTIONS

Consists primarily of multi-specialty centers and includes multi-location roll-ups

	Size Characteristics			Benchmarks		
	Price (EV)	Revenue	EBITDA	EBITDA Margins	Revenue Multiple	EBITDA Multiple
10th Percentile	\$ 9,519,883	\$ 5,631,711	\$ 1,311,463	14.7%	1.1	5.3
25th Percentile	\$ 11,414,844	\$ 7,332,930	\$ 1,865,556	17.3%	1.4	6.0
Median	\$ 30,995,530	\$ 11,702,678	\$ 4,256,808	27.8%	1.9	7.7
75th Percentile	\$ 99,551,887	\$ 46,000,000	\$ 11,650,000	33.9%	2.8	9.4
90th Percentile	\$ 750,300,000	\$ 579,955,800	\$ 71,768,900	40.0%	3.6	11.9

Source: Scope Research

Contact Will Hamilton, Partner, at whamilton@buckheadfmv.com for more details related to ASC market data, answers to questions regarding valuation issues, or a proposal. BuckheadFMV is committed to providing fast, affordable and pain-free valuation services to healthcare organizations and their representatives. Visit buckheadfmv.com for more segment summaries.