



As a low-cost venue for performing surgeries, outpatient surgery centers are an important component of the healthcare industry. They can further a health system's population health and physician alignment strategies, tend to have high margins, and generate strong returns on capital for their investors.

KEY FACTORS THAT INFLUENCE ASC VALUATIONS

- Control-level of subject interest
- Reliance on out-of-network payments
- Age, composition, and ownership percentage of physicians
- Size of the facility or company
- Growth opportunities
- Specialty and case mix
- Payer mix
- Local competition and barriers to entry
- Age and condition of facility & equipment

MARKET DATA FROM CONTROLLING INTEREST TRANSACTIONS

Consists primarily of multi-specialty centers and includes multi-location roll-ups

| | Size Characteristics | | | Benchmarks | | |
|-----------------|----------------------|----------------|---------------|----------------|------------------|-----------------|
| | Price (EV) | Revenue | EBITDA | EBITDA Margins | Revenue Multiple | EBITDA Multiple |
| 10th Percentile | \$ 9,519,883 | \$ 5,631,711 | \$ 1,311,463 | 14.7% | 1.1 | 5.3 |
| 25th Percentile | \$ 11,414,844 | \$ 7,332,930 | \$ 1,865,556 | 17.3% | 1.4 | 6.0 |
| Median | \$ 30,995,530 | \$ 11,702,678 | \$ 4,256,808 | 27.8% | 1.9 | 7.7 |
| 75th Percentile | \$ 99,551,887 | \$ 46,000,000 | \$ 11,650,000 | 33.9% | 2.8 | 9.4 |
| 90th Percentile | \$ 750,300,000 | \$ 579,955,800 | \$ 71,768,900 | 40.0% | 3.6 | 11.9 |

Source: Scope Research

Contact BFMV at info@buckheadfmv.com for more details related to ASC market data, answers to questions regarding valuation issues, or a proposal. BFMV is committed to providing fast, affordable and pain-free valuation services to healthcare organizations and their representatives. Visit buckheadfmv.com for more segment summaries.